# **DUNGHEINRICH**

**Interim Statement** as of 30 September 2025

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Hamburg, 12 November 2025





# Q1–Q3 2025 at a glance



Subdued business development in a challenging market environment



**Incoming orders up** 4 per cent at €4,077 million



Revenue slightly higher than in previous year at €4,008 million



**EBIT** of €160 million and **EBIT return on sales** of 4.0% **in line with expectations** 



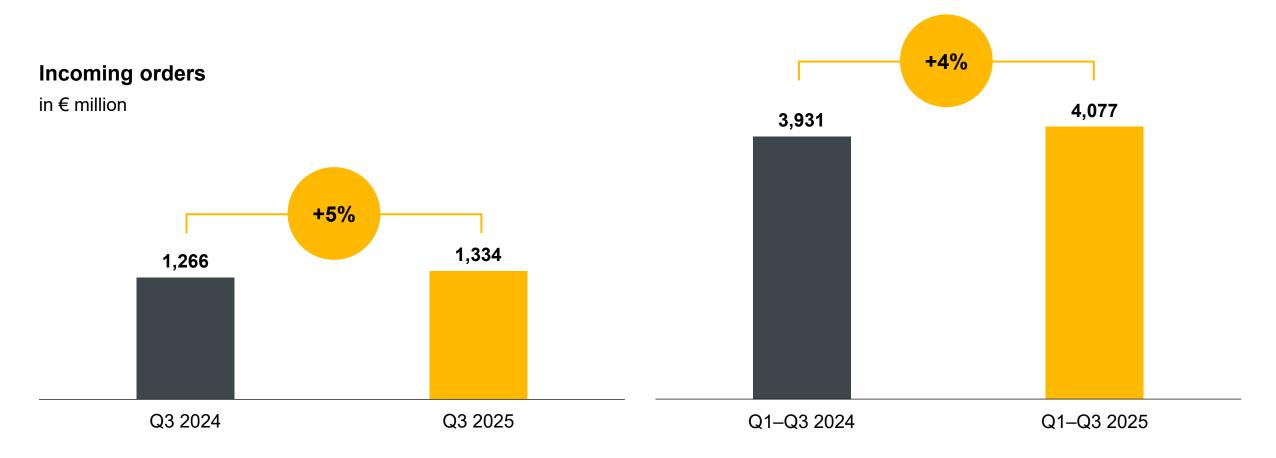
Free cash flow at €151 million noticeably lower than in same period of previous year



Forecast for 2025 unchanged



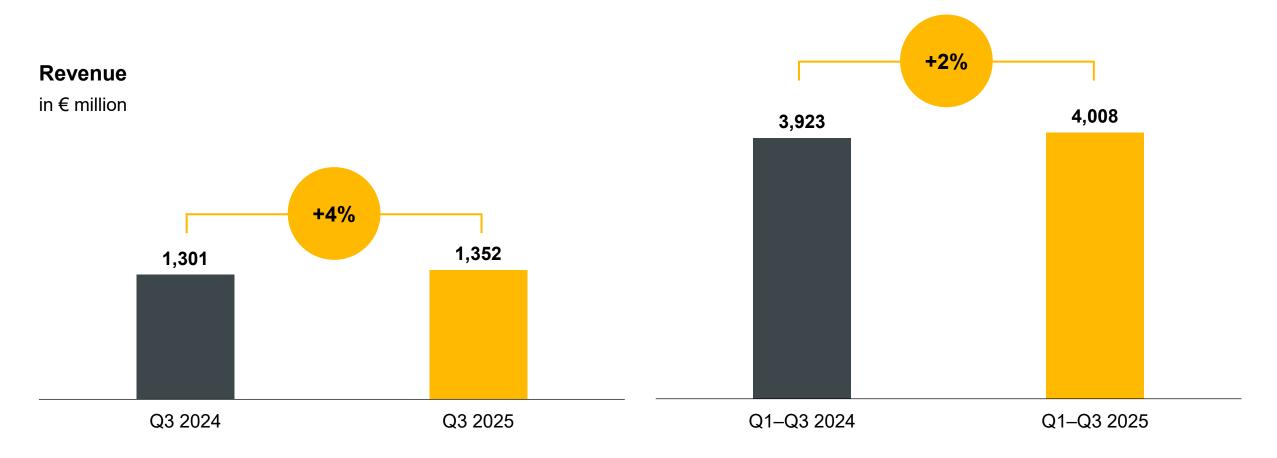
## Incoming orders up against previous year



Development due in particular to new business and after-sales services



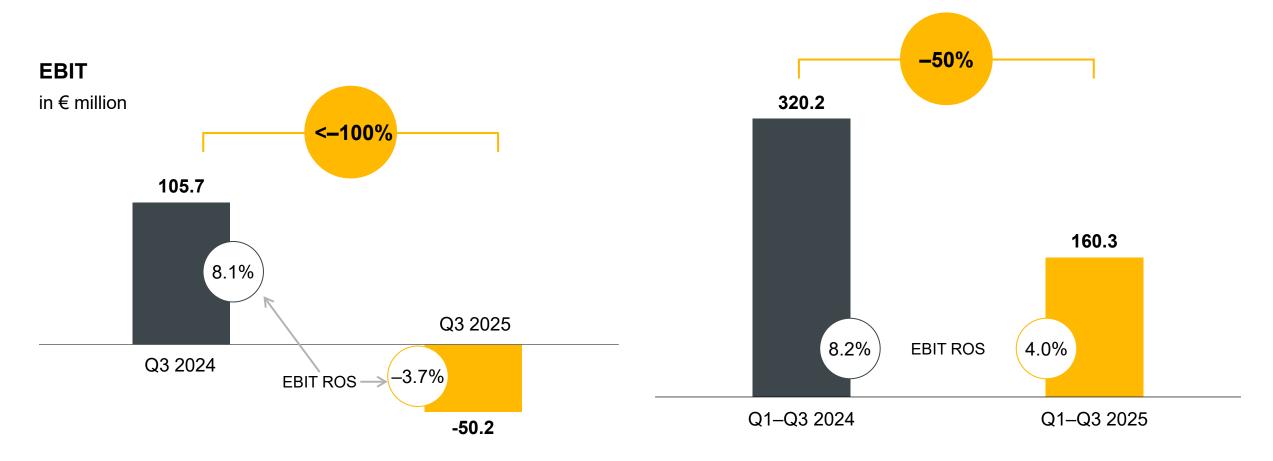
## Revenue up slightly against previous year



Positive developments in new business and in after-sales services



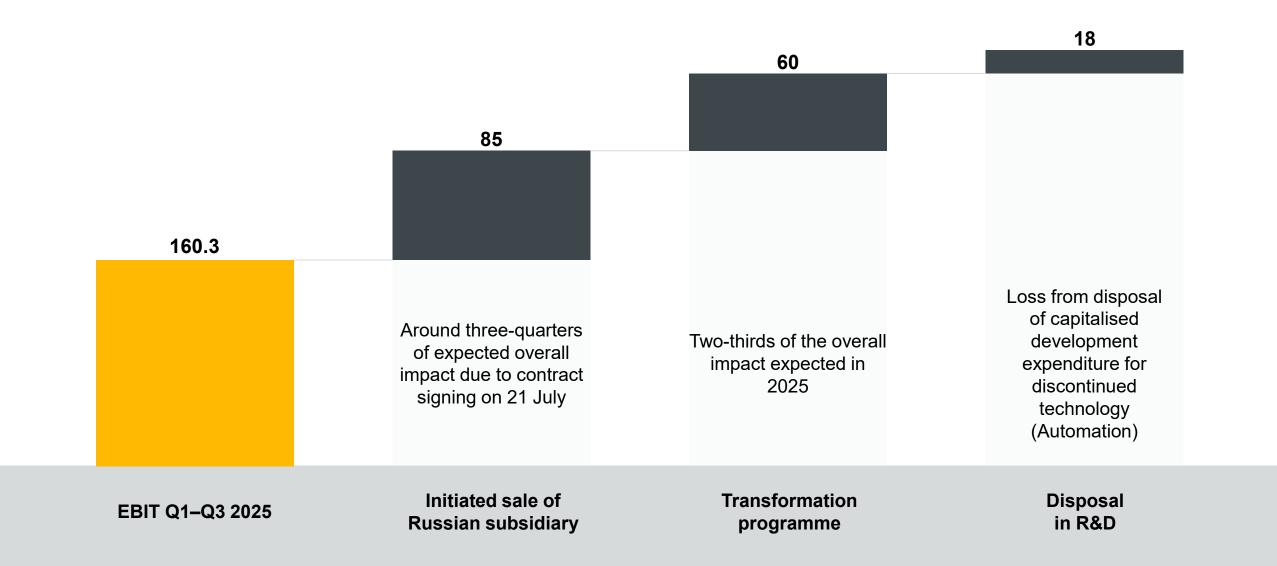
## **EBIT** impacted by one-off effects



Negative impact of €163 million in third quarter due to the initiated sale of Russian subsidiary (€85 million), transformation programme (€60 million) and loss from disposal of capitalised development expenditure (€18 million).



#### EBIT in first nine months impacted by one-off effects in third quarter





## 2025 forecast unchanged

	Forecast 27 March 2025 <sup>1</sup>	Forecast 17 July 2025 <sup>2</sup>	Forecast 21 July 2025 <sup>3</sup>
<b>Incoming orders</b> in € billion	5.5 to 6.1	5.3 to 5.9	
<b>Revenue</b> in € billion	5.4 to 6.0	5.3 to 5.9	
<b>EBIT</b> in € million	430 to 500	280 to 350	160 to 230
EBIT ROS in %	7.8 to 8.6	5.3 to 6.1	3.1 to 3.9
<b>EBT</b> in € million	400 to 470	250 to 320	130 to 200
EBT ROS in %	7.3 to 8.1	4.8 to 5.6	2.6 to 3.4
ROCE in %	15.0 to 19.0	10.0 to 14.0	5.0 to 9.0
Free cash flow in € million	>300	>250	

Sale of Russian subsidiary (€-120 million)

Transformation programme (€-90 million)

Loss from disposal of capitalised development expenditure (€-18 million)

Purchase price allocations (€-10 million), variable remunerations (€-4 million) (from acquisitions in 2023)

Included negative earnings effects

<sup>&</sup>lt;sup>1</sup> Annual Report 2024 and interim statement as of 31 March 2025

<sup>&</sup>lt;sup>2</sup> Ad-hoc release from 17 July 2025

<sup>&</sup>lt;sup>3</sup> Ad-hoc release from 21 July 2025 as well as interim report as of 30 June 2025



#### **Disclaimer**

The explanations in this presentation are partially forward-looking statements that are based on the company management's current expectations, assumptions assessments for future developments. Such statements are subject to risks uncertainty that are largely beyond the company's control. This includes changes in the overall economic situation - such as impacts from geopolitical conflicts, natural catastrophes, pandemics and similar force majeure events –, supply of raw and auxiliary the availability materials. and price development of energy and raw and auxiliary materials, demand in important markets, competition and regulatory frameworks and regulations, exchange and interest rates and the outcome of pending or future legal proceedings. Should these other or

uncertainties or unknown factors apply or the assumptions on which these statements are based prove false, actual results may deviate significantly from the results stated or implied. No responsibility is therefore taken for forward-looking statements. Without prejudice to existing capital market obligations, there is no intention to accept any obligation to update forward-looking statements.



#### 2026 financial calendar and IR contact



#### Financial calendar

Date /	Event
27/03/2026	Balance sheet press conference (virtual)
27/03/2026	Analyst conference (virtual)
07/05/2026	Interim statement as of 31/03/2026
19/05/2026	Annual General Meeting
22/05/2026	Dividend payment
11/08/2026	Interim report as of 30/06/2026
10/11/2026	Interim statement as of 30/09/2026



#### IR contact



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#### **General information**



Subscribed capital: €102 million divided into 54,000,000 no-par-value ordinary shares 48,000,000 no-par-value preferred shares (listed)

Securities identification numbers (preferred shares):

ISIN: DE0006219934 WKN: 621 993 Stock exchanges: Frankfurt, Hamburg and all other German stock exchanges

Segment: Prime Standard
Branch: Industry
Stock index: MDAX

Tickers: Reuters JUNG\_p.de Bloomberg JUN3 GR